





LBH is a boutique Media, Entertainment, Telecommunications and Technology Law firm.



CASE STUDY OVERVIEW

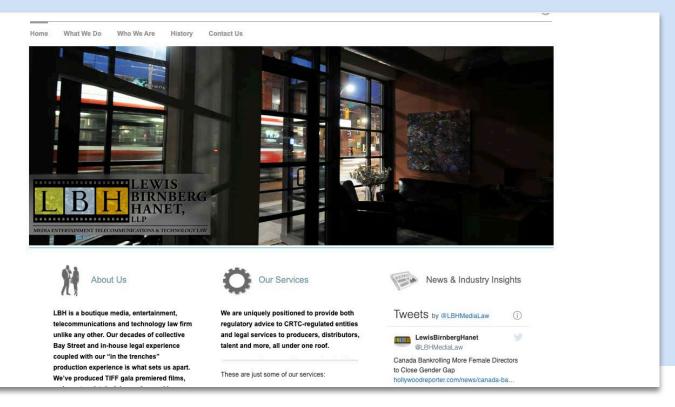
Lewis Birnberg Hanet, LLP (LBH) is an Entertainment Law Firm serving Canada's booming Film and Television industry.

LBH's modern legal practice uses technology to manage the vast amount of legal research that their clients demand.

The LBH team was searching for a solution capable of transforming their extensive paper-based minute book collection into a searchable digitized database.

MinuteBox solved two immediate needs:

- 1. A centralized and searchable digital database.
- 2. A solution that made finding answers instant.



For any ordinary corporate practice, legal entity management can be a challenge. For Entertainment Law firms, legal entity management is a gong show replete with celebrity talent, judges and a ticking clock.

Most film and television production houses incorporate new entities for each film or for each season of a television program. Depending upon the funding arrangements for the project, these entities are scrutinized, directed and intensely investigated by any or all of the agencies involved in financing the project. A single misinterpreted addition or incidental omission to the corporate entity could result in the financial ruination of the project.

Before MinuteBox, searching for vital corporate records was onerous and labour intensive. LBH needed a faster and better solution.

After a film is wrapped – and all immediate proceeds are recuperated – the corporate entity is only technically active. It often still holds all intellectual property rights to a project that may or may not have future earnings but its day-to-day activity is non-existent. Despite this, however, the legal entity maintenance continues as before and will often culminate in either mass amalgamations or extensive dissolution procedures.

For the LBH team, their expanding minute book binder collection was in dire need of a centralized digital database that was instantly accessible and searchable.

A CENTRALIZED AND SEARCHABLE DIGITAL DATABASE.

The benefits of a centralized, searchable digital database for corporate entity records was immediately apparent.

For LBH's Corporate Law Clerk, Nora M. Webster, tracking down information within a minute book was a time-consuming manual search. Once she had MinuteBox, that search became finger-tip instant. As Nora transitioned to working from home, cloud access to minute books meant she could continue, uninterrupted, her vital work with full and free access to the firm's minute book collection stored online in MinuteBox.

"Off-site books took days or even weeks to gather. With MinuteBox, the answers are instant."

Having everything centralized in a fully customizable dashboard means that Nora can not only access important client information from any secure location but she can also organize it in a way that works for her. With a comprehensive minute book database and full text search on all PDF documents, Nora can instantly find even the smallest pieces of information.



THANK YOU, MINUTEBOX!

MinuteBox is the best gift any firm could give their Law Clerks. It preserves the look and integrity of the traditional burgundy minute book while also creating a searchable database of your complete collection of binders.



"Optimizing Time"

"MINUTEBOX HAS HALVED THE AMOUNT OF UN-BILLABLE CLERK HOURS SPENT ON MAINTENANCE AND QUARTERED THE TIME IT TAKES **RESPONDING TO QUERIES."**

A SOLUTION THAT MADE FINDING ANSWERS INSTANT.

Finding answers to questions should be almost as fast as asking them. In the past, confirming who the directors are of a corporation or what the quorum requirements are would take lots of time and many steps.

Between finding the physical minute book, locating the correct pages and confirming that the information is up to date, a simple task felt more like a chore.

With the MintueBox entity database and cloud PDF storage, finding data from one centralized dashboard feels almost instant.

"Our vast minute book binder collection was in dire need of a centralized digital database that was searchable."

Need to know which companies someone is a shareholder of? Global search can tell you instantly. Need to review 6 minute books for the same family of companies? MinuteBox can load this instantly. Need to see upcoming compliance dates? MinuteBox can display those answers instantly.

For Nora and the LBH team, working with minute books is now easy, efficient and fun.

