

CASE STUDY

Providing quality legal service in a cost-effective manner is the secret to success for Bianchi Presta



Bianchi Presta is a mid-size uptown full service law firm serving Vaughan and the Greater Toronto Area for over 25 years.



“We are now on and loving the program and the support.”

CASE STUDY OVERVIEW

Bianchi Presta LLP is a mid-size full-service law-firm built on the foundation of offering top quality legal services in a cost-effective and timely manner.

The team required a robust, powerful and easy-to-use entity management platform that would modernize and set their firm up for success. After months of waiting on another solution to complete the migration, they turned to MinuteBox.

Bianchi Presta LLP was in search of a platform that could help on two fronts:

1. A quick migration from another cloud provider, and
2. A modern database to track all of his client’s entity information

MinuteBox was able to deliver a solution that met and exceeded these needs.



MinuteBox was then able to come in, migrate over 3,500 entries from FastCo in two days, and complete the training and onboarding exactly as advertised.

For Michael Presta, being straightforward, reasonable and simple is the best way to do business.

“MinuteBox came in when [the other provider] failed us and did exactly what they said they were going to do, exactly the way they said they would. Implementation was smooth and quick, as advertised and expected. Timelines were clear, and deadlines were met. We are now on and loving the program and the support. Our staff couldn’t be happier”

Bianchi Presta had originally chosen another vendor, who had promised to migrate legal entities from FastCo to their platform. After a lot of wasted time and frustration, it was clear that the other provider could not do what they promised and ultimately could not migrate the entities from FastCo.

Bianchi Presta looked to MinuteBox to complete a 3,500+ entity migration. MinuteBox delivered in just two days.

A SECURE ONLINE PLATFORM FOR MANAGING AN ENTIRE MINUTE BOOK COLLECTION

In addition to the migration, MinuteBox was able to set the Bianchi Presta team up with a tailored training program, access to MinuteBox App Store, Accelerator Program and resources to provide ongoing assistance to users. For example, by the time migration was complete, the Bianchi Presta account was filled with over 100 document and transaction precedents preloaded by the MinuteBox team, no coding required.

“MinuteBox’s best quality is their willingness to listen to, and learn from, their customers' needs and wants. The ability to hit those pain points we bring up in a timely and functional manner is phenomenal. The product is constantly improving in ways that tangibly help us do our job faster and easier.”



Lawyer

Michael Presta

THANK YOU, MINUTEBOX!

“We are now on and loving the program and the support. Our staff couldn’t be happier.”

MinuteBox is the entity management platform trusted by professionals like Michael Presta and the team at Bianchi Presta LLP

the “trusted” way

“MINUTEBOX’S BEST QUALITY IS THEIR WILLINGNESS TO LISTEN TO, AND LEARN FROM, THEIR CUSTOMERS’ NEEDS AND WANTS”

A MODERN AND SECURE CLOUD SOLUTION TO MANAGE A LARGE CORPORATE LAW PRACTICE

If, like Bianchi Presta, you are looking for a cloud-based entity management system and you are frustrated by false promises or old software (or both), we’d love to hear from you. MinuteBox has helped many organizations bring their entity management to the cloud with great success, just one reason that MinuteBox is the highest-rated entity management program on G2!

“The MinuteBox team came on site, helped us all get aligned with the wonderful bells and whistles of the program [and] gave us the personal touch we were looking for and saved us countless hours of Zoom training sessions and screen shares!”

Trusted on G2

MinuteBox User Ratings

Category	MinuteBox Rating	Industry Average
Ease of Use	10.0	9.6
Quality of Support	10.0	9.7

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